

Jeffrey G. York

SERVICE AREAS

Business

- Corporate, Securities + Commercial Transactions
- Mergers + Acquisitions
- Real Estate
- Alcoholic Beverage Regulation

Individuals + Families

- Real Estate

EDUCATION

- Indiana University School of Law-Bloomington, J.D.
- Indiana University School of Business-Bloomington, M.B.A
- Alma College, B.A.

BAR ADMISSIONS

- Michigan



Principal

Grand Rapids

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With numerous multi-million dollar deals to his credit, Jeffrey G. York focuses his practice on corporate, finance, construction, entrepreneurial, manufacturing, mergers, acquisitions and divestitures, real estate and succession planning. He represents corporations, limited liability companies and partnerships in the acquisition or sale of a wide range of businesses, including automotive component manufacturers, tool-and-die businesses, food and equipment manufacturers, automobile dealerships, telecommunications divisions, construction companies, golf courses, and retail businesses.

Jeff also has worked with numerous businesses in Michigan and elsewhere on organizational structure and operational matters. He counsels business owners and executives on the use of limited liability companies, profit and non-profit corporations, limited liability partnerships and limited partnerships to achieve their succession, diversification, growth or reorganization objectives, including business transition, ownership/management conflicts, shareholder, member or partner buy-outs. Jeff also counsels businesses on contractual matters, including non-competition and confidentiality agreements, supplier and customer agreements, as well as issues relating to personal property sales, leases and security interests.

"I use my business experience and apply it to my clients' legal issues. It is not enough to simply be a 'lawyer.' The ever-changing business climate requires an understanding of my clients' strengths and weaknesses so that I am in a position to help them make the best possible decisions based upon a thorough cost/benefit analysis."

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In addition to his work in transactional matters, Jeffrey serves as the outside general counsel for a number of construction-related companies, including general contractors, home builders, concrete and electrical contractors, and road construction companies. He advises these clients on a wide variety of operational and dispute-related matters, including contractual issues and business succession issues. Jeff also advises business start-ups on entity formation and private equity financing matters.

EXPERIENCE

Jeffrey represented a start-up telecommunications company from its inception and served as its general counsel through its sale to a publicly traded company for more than \$500 million. As general counsel, he was instrumental in drafting contracts which were at the cutting edge of the telecommunications boom. Jeffrey's input on all legal matters was instrumental in strategic planning and decision-making throughout his term of service. When the company was sold, the transaction was structured so that the original owners were able to retain assets of great value. These assets were then used to form another company, providing the owners with greatly enhanced returns on their initial investment.

"I assisted my client with its legal matters from cradle to grave in a manner which enabled it to maximize shareholder value."