

## Otto Hugo Sampogna Villarreal

### SERVICE AREAS

#### Business

- Mexico
- Corporate, Securities + Commercial Transactions
- International + Emerging Markets
- Employment + Labor
  - Employment Litigation + Dispute Resolution
  - Employment Practices Counseling: Preventive Employment Relations
- Automotive

#### Litigation + Trial

- Employment + Labor
  - Employment Litigation + Dispute Resolution
  - Employment Practices Counseling: Preventive Employment Relations

#### Governments + Nonprofits

- Employment + Labor
  - Employment Litigation + Dispute Resolution
  - Employment Practices Counseling: Preventive Employment Relations

#### Global Reach

- Mexico

### EDUCATION

- Universidad Autonoma de Nuevo Leon (Master of Law)
- Universidad de Monterrey, Licenciado en Derecho (Law Degree)



### Senior Counsel

#### Monterrey

Calz. del Valle #400 L. 62  
Col. del Valle  
San Pedro Garza Garcia, N.L.C.P. 66220

T: +52.81.8335.0011

F: +52.81.8335.0311

sampogna@millercanfield.com

A comprehensive background gives Otto Hugo Sampogna the capability of advising his clients on business and legal issues in the corporate world. As former inhouse general counsel for an international automotive supply company, his experience includes automotive legal administration, corporate, tax and labor matters, including negotiation and drafting of agreements, filing and the registration of trademarks.

Another area of expertise involves coordination of foreign trade, customs, and export-import matters on behalf of corporate entities. His international trade experience includes designing corporate structures and incorporating companies in India, Russia, Sweden, China, Spain, Poland, Colombia, and the United States. He has designed and maintained international processes in connection with due diligence and mergers and acquisitions. He experience also includes negotiating, reviewing and drafting syndicated and revolving loans with financial institutions.

### HONORS + AWARDS

- Universidad Autonoma de Nuevo Leon, Master in International Law
- Universidad de Monterrey Students Federation, President 1994

### SEMINARS + EVENTS

- Mexico Business Opportunities
- Mexico Briefing: Business Prospects and Legal Developments
- International Trade Briefing on Mexico: Chicago

## LANGUAGES

- English
- Spanish

## ARTICLES

- Are you in Compliance with Mexico's Personal Data Protection Requirements?
- Electronic Invoicing in Mexico Now Mandatory
- New Export Control Law for Mexico
- Mexico International Newsletter
- Amendments to the Maquiladora/IMMEX Decree
- Expediting Judgment through Arbitration or New Oral Trials
- New Mexican Unified Secured Transactions Registry
- Automotive Guide

## NEWS

- Miller Canfield Presents "Future Perspectives on the Automotive Industry" for American Chamber of Commerce of Mexico
- Miller Canfield to Open Office in Mexico