

## Frank L. Andrews

### SERVICE AREAS

#### Business

- Real Estate
- Energy, Environmental + Regulatory
- Automotive
- Economic Development Incentives
- Gaming
- Climate Law

#### Litigation + Trial

- Consumer Product Safety + Regulation
- Gaming

#### Governments + Nonprofits

- Real Estate
- Energy, Environmental + Regulatory
- Gaming
- Climate Law
- Construction Contracts + Bidding
- Public Law - Powers, Open Meetings + FOIA

### EDUCATION

- Harvard Law School, J.D.
- Michigan State University, B.S.

### BAR ADMISSIONS

- Michigan



### Principal

#### Troy

840 W. Long Lake Road  
Suite 200  
Troy, Michigan 48098

T: +1.248.267.3217

F: +1.248.879.2001

andrews@millercanfield.com

Frank L. Andrews has successfully concluded thousands of transactions and environmental issues involving billions of dollars. He uses his depth of expertise in environmental, real estate, corporate and financial matters to bring a practical, problem-solving approach to deal making focused on client objectives. He also advises business and municipal clients on a range of related and regulatory topics.

### EXPERIENCE

Among representations Frank has concluded for clients are:

- Over a thousand petroleum contaminated properties
- Multiple acquisition and disposition programs involving several hundred properties at a time
- Environmental investigation and remediation management, leading to achievement of client objectives such as closure, sale, acquisition, or development
- RCRA/CERCLA and state law compliance and liability management
- Counseling clients regarding related management tasks including structuring corporate and industrial environmental and risk management functions. Evaluating and implementing internal oversight programs and cost-effectively acquiring or modifying insurance coverages for environmental issues to address specific issues or as broader risk management measures.
- Environmental, real estate, and transactional counsel for multi-state, multi-national, and global transactions, permitting, risk assessment, and cost management services
- Identifying and obtaining grants and other project incentives from Urban Development Action Grants, Michigan's first Site Redevelopment Grant, and others

## Frank L. Andrews

- Tax increment financings, and property tax and income tax incentives
- Liability protections through establishing baseline environmental data in Michigan under its Baseline Environmental Assessment Program, and in other jurisdictions with or without statutory "BEA" provisions
- Successful negotiation on behalf of client of perhaps the only USEPA grant of CERCLA contribution protection for a liable owner/operator party without payment of any funds toward needed remediation and cost recovery
- Representation of entities in internal audit and self-reporting programs to the client's benefit, and in connection with alleged civil and criminal violations, audits, investigations, and enforcement
- Permitting under NPDES, wetland, waste management and other programs
- Redevelopment of landfill and other sites of contaminants, including nationally recognized and award winning retail center sites

### PROFESSIONAL ACTIVITIES

- American Bar Association, Section on Natural Resources, Energy, and Environmental Law; Section on Business Law (Chairman, Environmental Legislation Subcommittee)
- State Bar of Michigan, Environmental Law Section; Real Estate Section; Public Corporate Law Section
- Institute for Corporate Real Estate, Faculty Member; developed and taught the Institute's Environmental Law and Management courses
- Corporate Real Estate Executives, International Association
- Master of Corporate Real Estate Services (M.C.R.S.), Recipient
- Harvard Law School, Articles Editor, Civil Rights-Civil Liberties Law Review, 1975-1976

### HONORS + AWARDS

- Best Lawyers in America, Environmental Law 2010-present
  - Who's Who in America
  - Who's Who in American Law
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## Frank L. Andrews

- Who's Who in the Midwest
- Who's Who in the World
- Who's Who in Finance and Industry

### PUBLICATIONS

"New Options, New Needs for Environmental Insurance,"  
(Co-Author), Michigan Lawyers Weekly, May 9, 2011

"Energizing the stimulus in Michigan," (Co-Author), Michigan  
Lawyers Weekly, May 11, 2009

"Getting Deals Done: Recent Shift in Environmental Law Boosts  
Mergers and Acquisitions," Merger & Acquisition Connection, Spring  
1996

### SPEECHES

International Association of Corporate Real Estate Executives  
(NACORE) Michigan Chapter, "The Michigan Environmental Liability  
Amendments: Part 201, How the New Process is Working and What  
it Means for Your Deals," October 4, 1995

Cambridge Institute, "Environmental Issues--Risk Management and  
Special Problems," June 13, 1995

USEPA Regional Summit on "The Urban Environmental and Economic  
Development: Brownfields Strategies for Midwestern Cities,"  
03/22-23/95

Michigan Association of Certified Public Accountants, Environmental  
Issues Conference, 10/13/94

Cambridge Institute, "Environmental Issues--Risk Management and  
Special Problems," 5/19/94

Grand Valley State University Water Resources Institute, "Cleaning  
Up Our Communities: A Comprehensive Strategy," 1/27/94

"Environmental Law for the Business Advisor," 1/17/94

International Association of Corporate Real Estate Executives  
(NACORE), 20th Annual NACORE Symposium and Exposition,  
"Environmental Update," Chicago, Illinois, 6/28/93

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Organizer, and Speaker, International Association of Corporate Real Estate Executive (NACORE), "Solving Your Environmental Problems," Southfield, Michigan, 3/24/93

Grosse Pointe Board of Realtors, "Real Estate Brokers' and Salespersons' Guide to Underground Storage Tanks," Grosse Pointe, Michigan, 3/10/93

### SEMINARS

International Association of Corporate Real Estate Executives Annual Symposium: Staying on Top of the Environmental Quagmire, (Establishing and Organizing the Environmental Function in Your Organization), Seattle, Washington, 6/7-9/92

CLE International, Hazardous Waste Cleanup: Litigation and Settlement Briefing Seminar--Selection and Implementation of cleanup Remedies under Superfund and Michigan Act 307, Birmingham, Michigan, 5/14-15/92

International Association of Corporate Real Estate Executives (NACORE) 1991 Contracts Course: "Environmental Problems in Corporate Real Estate Management and Transactions" held in Houston, Texas 2/27-28 & 3/1/91

International Association of Corporate Real Estate Executives (NACORE) 1991 Leasing Course: "Environmental Issues in the Leasing of Corporate Facilities," held in Houston, Texas, 2/25-26 & 3/1/91

International Association of Corporate Real Estate Executives (NACORE) 1991 Seminar: "Environmental Issues in the Leasing of Corporate Facilities," Houston, Texas, 2/25-26 & 3/1/91

The University of Michigan Business School Forum: "Law and Environmental Liability for the Real Estate Industry, Continuing Development of Institutional Risk Management, and Marketing of Environmentally Troubled Properties," held in Ann Arbor, Michigan, 11/16-17/90

The International Association of Corporate Real Estate Executives (NACORE) 1990 Course: Contracts in Corporate Real Estate; "Environmental Considerations," held in Dearborn, Michigan, 10/9-10-11/90

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Liquid & Solid Industrial Control Association (Trade Association)  
"Environmental Compliance for Generators, Haulers and  
Transporters," held in Dearborn, Michigan, 9/14/90

CLE International: Hazardous Waste in Real Estate Transactions;  
"Reporting and Disclosure Requirements," held in Detroit, Michigan,  
9/6-7/90

The Cambridge Institute Seminar: "Tackling Environmental Issues  
under Michigan Law," held in Troy, Michigan, 5/17-18/90

Michigan Bank Association Seminar: "Environmental Liability and the  
Financial Institute in the Nineties," held in East Lansing, Michigan,  
3/25/90

State and Local Tax Subcommittee of the State Bar of Michigan:  
"Environmental Problems and Property Taxations," held in Detroit,  
Michigan, 1/16/90

The Cambridge Institute Seminar: "Tackling Environmental Issues in  
Michigan," held in Grand Rapids and Detroit, Michigan, 9/8-9/89

### ARTICLES

- Automotive Guide