

Mark E. Wilson

SERVICE AREAS

Business

- Health Law
 - Business Law + Governance
 - Fraud, Abuse + False Claims
- Corporate, Commercial Transactions, Mergers + Acquisitions
- Energy, Environmental + Regulatory
- Real Estate

Governments + Nonprofits

- Energy, Environmental + Regulatory
- Health Law
 - Fraud, Abuse + False Claims
- Real Estate

Individuals + Families

- Health Law

EDUCATION

- Wayne State University Law School, LL.M.
- Boston University School of Law, J.D.
- University of Michigan, A.B.

BAR ADMISSIONS

- Michigan

COURT ADMISSIONS

U.S. District Court

- Eastern District of Michigan



Principal

Troy

840 W. Long Lake Road
Suite 200
Troy, Michigan 48098

T: +1.248.267.3331

F: +1.248.879.2001

wilson@millercanfield.com

Mark Wilson specializes in health care, environmental, and real estate law. He has represented medical practices in the acquisition, development, construction or renovation of medical offices, freestanding dialysis centers, vascular access facilities and surgical buildings.

EXPERIENCE

Mark, who leads the firm's health care practice, is widely recognized in the medical/legal community for his ability to assist clients in securing quality control and streams of income from a variety of sources. He is also known for facilitating the creation of the UnaSource Health "megamedaplex" medical buildings in Troy, as well as the WellPointe multi-specialty medical complex in Rochester Hills. Prior to joining the firm, he counseled, negotiated and documented all aspects of industrial, commercial and numerous residential real estate transactions, and also practiced, as needed, in the areas of corporate, tax and construction law.

His health care projects include:

- Group Practices (including "Super groups")
- Multi-Specialty Groups
- Multi-Specialty Real Estate (including "Megamedaplexes")
- Medical Consortia
- Independent Diagnostic Testing Facilities
- Joint Ventures involving
 - Multiple Physicians or Groups
 - Group Practices

- Sleep and Wellness Centers
- Hospitals
- Third Party Management Companies
- Laboratories
- Surgical, Access and Procedure Centers
- Imaging Centers (fixed and mobile)
- Durable Medical Equipment Providers
- Leasing Arrangements (including those for DHS)
- Stark, Anti-Kickback, Anti-Markup and State Self-Referral Laws or Rules
- Certificates of Need and Licensing Matters
- Health Information Technology applications and installations
- Privacy and Security of Protected Health Information
- Affiliations, Acquisitions, Mergers, & Multi-Institutional Arrangements
- Under Arrangements Agreements
- Institutional Review Boards and Clinical Research Issues
- Health Professional Licensing
- Entity Governance Documents
- Buy/Sell Agreements
- Day-To-Day Operational and Contracting Challenges
- Human Resources
- Physician Employment Agreements

Representative Matters

Medical

Recognized in the medical/legal community for facilitating the creation of the UnaSource Health "megamedaplex" in Troy containing more than 140,000 square feet of medical, imaging, pharmacy, surgical and laboratory space - one of the largest and most diverse 100% physician-owned medical malls in the state of Michigan.

Structured and implemented combining multiple practices in forming compliant multi-specialty or single specialty practice groups.

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Oversaw legal and organizational aspects of the equity funding, leasing, financing, management and construction of the UnaSource Health and UnaSource Health II medical buildings.

Assisted in the formation and development of the largest physician-owned freestanding multi-specialty outpatient surgical center in Southeast Michigan operating in Troy, Michigan as a joint venture of "Qualified Surgeon Investors," Crittenden Hospital, VEI/Indiana Community Hospitals and a wholly owned subsidiary of United Physicians.

Engaged by 14 Troy Beaumont-based physician practice groups to oversee the organizational aspects of the equity funding, leasing, financing, management and construction of a 90,000 square foot WellPointe multispecialty medical complex in Rochester Hills adjacent to Troy Beaumont Hospital.

Represented a variety of medical practices in the acquisition, development, construction, or renovation of medical offices, free standing dialysis centers, vascular access facilities, laboratories, and surgical buildings.

Represented medical practices and unified practice groups to develop alternative sources of income in compliance with Stark and Anti-Kickback statutes.

Researched and drafted private placement memoranda related to various private offerings or subscriptions to fund major medical or commercial projects.

Environmental

Headed law firm Environmental Law & Real Estate Practice Group with extensive experience with Phase I & Phase II investigations, Baseline Assessment & Due Care certifications; Remedial Action plans; "Brownfield" redevelopment and tax credits; transactional due diligence and negotiations; represented clients and municipalities on environmental issues with US EPA, Department of Justice, Michigan Attorney General, and Michigan Department of Environmental Quality; member of various Superfund Coordinating and Litigation Committees; represented clients in private rights of action, cost recovery, contribution and indemnification and toxic tort litigation; counseled clients in all aspects of environmental risk assessment.

Real Estate

Counseled, negotiated and documented all aspects of industrial, commercial, and residential real estate transactions; also practiced as needed in the areas of corporate, tax, and construction law. Successfully completed numerous Section 1031 like kind exchanges. One of the attorneys-of-record for the Little v. Kin riparian rights case decided by the Michigan Supreme Court in 2004.

PROFESSIONAL ACTIVITIES

- American Health Lawyers Association, Physician Organizations Practice Group
- State Bar of Michigan, Health Law Section; Environmental Law Section
- Medical Main Street Ambassador, Oakland County, Michigan

HONORS + AWARDS

- Boston University National College of Probate Judges Law Journal, Articles Editor, 1983-1984
- Best Lawyers in America 2010-present

CIVIC, CULTURAL + SOCIAL ACTIVITIES

- Eagle Scout
- Rotary Club of Grosse Pointe, President elect
- Grosse Pointe South, Athletic Board
- Metro Eagles AAU, Girls Basketball Coach 2005-2009
- St. Paul on the Lake, Varsity Girls Coach, 2009 City Championship Finalist

PUBLICATIONS

"21st Century Physicians Return to Their Roots," Michigan Medical Law Report, Business & Technology, Summer 2005

Coauthored "Due Diligent Concerns When Buying Property," Michigan Lawyers Weekly, December 2000

"When a Clean Phase I Audit is Not Good News," Laches, Oakland County Bar Association, June 1997

"Landlord/Tenant Environmental Liability under NREPA," Laches, Oakland County Bar Association, June 1996

"Commercial Property Sellers Must Beware," Observer & Eccentric Newspapers, August 1991

"Environmental Law and the Responsibility of the Commercial Broker," Institute of Real Estate Management Quarterly Newsletter, Summer 1991; and Detroit Metro Commercial Investment Division Newsletter, September 1990

SPEECHES

Health Care Strategies Summit, (Moderator), Troy Chamber of Commerce, May 26, 2010

"Take the Time--Answers for Your Clients' Health Reform Question," Webinar, Michigan Association of Certified Public Accountants, March 31 and April 1, 2010

"Developing a Medical Office Building on or Near a Health Care Campus: A Prescription for Success," 2009-2010 Homeward Bound Series, Institute for Continuing Litigation and the Real Property Law Section of the State Bar of Michigan, November 5, 2009, Plymouth, Michigan

"Building Ownership: Is It Right For You?" Michigan Gastroenterology Society Symposium, October 2004

"Advanced Real Estate Law in Michigan," (Environmental Issues), National Business Institute, December 1992

"Current Issues in Environmental Law," Industry, Government, and Education Conference, Michigan Association of Certified Public Accountants, October 1992

"The New Polluter's Pay Law in Michigan and Other Environmental Issues," Agribusiness Conference, Michigan Association of Certified Public Accountants, November 1991; Michigan Business Brokers Association Summer Conference, July 1991

"Legal Issues Behind Environmental Law," Michigan Association of Certified Public Accountants Business Advisory Conference, October 1989

"Environmental Concerns in Commercial Real Estate," Detroit Metro Board of Realtors, Commercial-Investment Division of Detroit and South Oakland County, September 1989



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ALERTS

- President Signs Sweeping New Health Care Reform Law

