

Gurinder J. Singh

SERVICE AREAS

Business

- Export Controls
- India
- Corporate, Securities + Commercial Transactions
- International + Emerging Markets
- Venture Capital + Private Equity
- Entertainment, Sports + Multimedia

Global Reach

- India

EDUCATION

- Wayne State University Law School, J.D.
- University of Michigan, College of Engineering, B.S.E.

BAR ADMISSIONS

- Illinois
- Michigan
- New York

LANGUAGES

- Hindi
- Punjabi
- Urdu



Associate

New York

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Gurinder J. Singh specializes in assisting clients with international transactions, including mergers and acquisitions, joint ventures, strategic corporate structuring utilizing treaty-friendly jurisdictions, private placements, and private equity and venture funds. Gurinder chairs the firm's India Team and thus focuses her practice on matters relating to India.

Gurinder frequently advises clients on compliance with U.S. regulations affecting companies doing business internationally, including the International Traffic in Arms Regulation, Foreign Investment in the United States Act (as amended by the Exon-Florio Amendment), the Foreign Corrupt Practices Act, Export Administration Regulation, the U.S. anti-boycott regulations, and others. She has helped several foreign clients acquiring U.S. businesses successfully obtain clearance from the Committee of Foreign Investment in the United States, U.S. Department of Treasury.

As an engineer and former business owner, Gurinder brings a unique perspective to each of her matters and is able to assist companies with a wide range of business needs.

"As a business attorney, I strive to serve my clients' business as if it were my own. I operated my own businesses for over twelve years, giving me a unique insight into issues my clients face. I can give my clients not only legal advice, but also practical advice to meet their business needs."

Gurinder Singh

Gurinder is an active member of the U.S. India Business Counsel, TIE Tri-State, Asia Society of New York, South Asian Bar Association of New York, Asian Bar Association of New York, Brazilian-American Chamber of Commerce, Association for Corporate Growth – New

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York chapter, and the India Committee of the International Law Section of the American Bar Association. She is a former board member of TIE-Detroit and co-chair of TIECon Midwest and a former board member of South Asian Bar Association of Michigan. Gurinder is also a frequent speaker at seminars and conferences involving matters relating to India.

With an in-depth knowledge of Indian culture and fluency in both Hindi and Punjabi, Gurinder knows the ropes when it comes to doing business in India. When necessary, she calls for the assistance from her network of local Indian attorneys to provide seamless service to her clients.

EXPERIENCE

Gurinder's work relating to India includes advising U.S. companies, including private equity and venture funds, on how to invest into projects in India, acquire companies in India or enter into Indian markets through strategic arrangements including joint ventures and franchising. On behalf of U.S. clients, Gurinder has negotiated agreements with Indian companies, including arbitration provisions and choice of law. She has also helped Indian companies establish operations in the U.S., file for necessary regulatory approvals, and help conduct legal due diligence on U.S. businesses.

PROFESSIONAL ACTIVITIES

- American Bar Association, Business Law Section, Mergers & Acquisitions Committee; Private Equity Committee; International Law Section (India Committee)
- International Bar Association
- New York State Bar Association
- State Bar of Michigan, Business Law Section; Law Students Committee (Law School Committee Liaison for the University of Michigan Law School)
- South Asian Bar Association of New York, Board of Directors, Secretary 2011
- South Asian Bar Association of Michigan

HONORS + AWARDS

- Wayne State University Law School, cum laude; Association of Corporate Counsel Scholarship Recipient; Bronze Key Award Recipient; Board of Governors Scholarship Recipient; Accounting for Lawyers Ranked Top in Class; Business Planning, Ranked Top in Class; Legal Research & Writing, Best Research Memo; Business Law Society, Founder & President; International Moot Court Competition, Regional Competition Winners; Students Help Students Read, Volunteer; Women's Law Caucus, Member; Asian-Pacific American Law Student Association, Member
- University of Michigan, Dean's List; Merit Scholarship Recipient; Anderson Consulting Case Competition Winner; Punjabi Student Organization, Founder & President; Michigan Bhangra Team, Team Captain/Choreographer; Indian American Student Association, Conference Social Chair; Michigan Engineering Consulting Club, Member; Amnesty International, Member
- University of Southern California, M.A. Candidate, 2002, Communications Management
- Michigan Super Lawyers, Business/Corporate, Rising Star 2009

CIVIC, CULTURAL + SOCIAL ACTIVITIES

- Indo American Chamber of Commerce-USA Vice President, 2009-present
- South Asian Cultural Foundation, Board of Directors, 2008-present
- Detroit Regional Chamber, Asia Committee, Steering Committee Member, 2009-present
- The Indus Entrepreneurs - Detroit Chapter, Director of Events, Executive Board Member, 2007-2009
- Pan IIT (India Institute of Technology), 2009 Conference, Organizational Committee Member, 2009
- TiECon Midwest 2009 Emerging Markets Sub-Committee Co-Chair, 2009
- TiECon Midwest 2008 Conference Co-Chair, 2008
- Network of Indian Professionals, Director of Events, 2006-2007
- TechTown, India Business Forum, Guest Lecturer, 2009
- Detroit Economic Club, Young Professional Member, 2007-2008
- Wayne State University Alumni Association, 2007-present

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- Asian Pacific American Chamber of Commerce Member, 2007-present
- Business Law Society of Wayne State University, Founder and Former President, 2004-2007
- Bhangra Fusion, Dance Competition Organizer, 2000-present
- Bollywood Project, Dance Competition Organizer, 2004
- Wah India Limited, Television Host, 2003-2005
- North American Punjabi Conference, Conference Chair, 2003
- Geet Aur Sangeet, Radio Host, 1990-2001
- Habitat for Humanity, Volunteer, 1999, 2001
- Salvation Army Day Camp, Camp Counselor, 1997

PUBLICATIONS

"A Passage from India," (Interview), Concentrate, August 25, 2009

"Young Guns On Board," (Interview), Concentrate, July 22, 2009

"SEC Amends Rule 144 of Securities Act (And that's good news for all companies)," Hot Points, Spring 2008

"Hiring to Prevent Workers' Compensation Claims," Michigan Auto Dealers Self-Insurance Fund Newsletter, April 2007

SPEECHES

"International Briefing – FCPA vs UK Bribery Act," Toronto, Ontario, March 29, 2011

"Foreign Corrupt Practices Act," Van Andel Global Trade Center, Grand Rapids, Michigan, December 11, 2009

"International Traffic in Arms Regulations Compliance," Van Andel Global Trade Center, Grand Rapids, Michigan, November 4, 2009

"Growing India: Are Economic Reforms on the Horizon?," Indo-American Chamber of Commerce of Michigan, June 18, 2009

"Getting India Right," India Business Forum, Tech Town, March 10, 2009

"Getting India Right," WDET-FM 101.9, Interview, March 9, 2009

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"Mergers and Acquisitions Synergies and Strategies," TIECon Midwest Conference,

"Choice of Entity and Entity Formation," Guest Lecturer, Illinois Institute of Technology, Business Innovation Management Class ITM 582, Chicago, IL, October 2008

"Cross-Border Merger and Acquisition Opportunities," TiE Detroit and Automotive Components Manufacturing Association of India (SAE World Congress Week), Southfield, MI, April 2008

SEMINARS + EVENTS

- India: Managing Risks and Avoiding Mistakes
- Entrepreneurship With a Conscience
- International Traffic in Arms Regulations Compliance

ARTICLES

- Export Controls: Relaxed Rules on Defense Article Transfers to Dual and Third-Party National Employees of Foreign Licensees and End-Users under ITAR
- Franchising in India

NEWS

- Miller Canfield Lawyer Gurinder Singh Elected to South Asian Bar Association of New York Board of Directors
- Miller Canfield Lawyer Gurinder Singh Elected to Executive Board of South Asian Bar Association of Michigan
- Miller Canfield Chosen to Attend U.S. India Business Council Event for Indian Prime Minister
- Miller Canfield Lawyer Gurinder Singh Featured in Concentrate's "A Passage From India"
- Miller Canfield Attorney Gurinder Singh Appointed Vice President of Indo-American Chamber of Commerce of Michigan
- Miller Canfield Attorney Elected to the Indus Entrepreneurs Organization Executive Committee

ALERTS

- India Reforms its FDI Policies



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- Changes to India's National Manufacturing Policy Will Provide More Opportunities

