

Paul E. Perry

SERVICE AREAS

Business

- Real Estate
 - Workouts + Foreclosures

Litigation + Trial

- Workouts + Foreclosures

Governments + Nonprofits

- Real Estate
 - Workouts + Foreclosures

EDUCATION

- Ohio State University
College of Law, J.D.
- Ohio State University, B.A.

BAR ADMISSIONS

- Michigan
- Ohio

COURT ADMISSIONS

U.S. Court of Appeals

- Sixth Circuit

U.S. District Courts

- Eastern District of Michigan
- Western District of Michigan
- Northern District of Ohio
- Southern District of Ohio
- Western District of
Tennessee



Senior Attorney

Cincinnati

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Paul E. Perry works out problem commercial loans, most of which are real estate-related, for a wide variety of lenders. Initially, in addition to getting a clear understanding of the client's objectives, he analyzes the loan documents, advising the client of deficiencies and how to resolve them, and then works with the client to correct documentation deficiencies. Thereafter, he uses litigation and non-litigation techniques to reach the client's objectives. Not only does Paul advise the client and handle the litigation, he also gets to know the client's business objectives and the borrower's business sufficiently to be able to help preserve and maintain the property value for the client.

"My role is to make my clients' job easier and to reach a desired, yet realistic, resolution of their problems."

Paul E. Perry

EXPERIENCE

In a case involving a hotel in Ohio facing foreclosure, Paul took the lead in protecting the lender's position by sorting through prospective buyers of a recently closed hotel to recover nearly all of the lender's debt.

"I helped my client avoid the pitfalls of overly zealous borrowers pursuing sale contracts that were highly unlikely to close, thus leaving my lender-client in the lurch."

Representative Matters

Represent CB Richard Ellis, Inc. as receiver in the southwestern Ohio shopping center case Wachovia Bank v Bridgewater Falls I, LLC, et al. (shopping center foreclosure) - Hamilton, OH

Paul E. Perry

Represent the lender in Wells Fargo Bank, trustee v Platinum Lodging, LLC, et al. (hotel/water park foreclosure) - Columbus, OH

Represent the lender in AXS Opportunity Fund, LLC v Continent French Quarter, LLC, et al. (residential and commercial center foreclosure) - Columbus, OH

Represent the lender in PAMI Midwest, LLC v CMS Williamsburg Apartments, et al. (foreclosure of 975 unit multifamily complex) - Cincinnati, OH

Represent the lender in ING Clarion v TAG 111, et al. (foreclosure of 4 downtown office buildings) - Dayton, OH

Represent the lender in Wells Fargo Bank, Trustee v Kettering Tower Partners, et. al. (foreclosure of downtown office building) - Dayton, OH

PROFESSIONAL ACTIVITIES

- American Bar Association
- State Bar of Michigan
- Ohio State Bar Association
- Real Property Law Committee
- Cincinnati Bar Association, Real Property Law Committee; Bankruptcy Law Committee

HONORS + AWARDS

- Ohio State University, Chi Phi Fraternity (Ohio State University Chapter)

CIVIC, CULTURAL + SOCIAL ACTIVITIES

- Global Center of Greater Cincinnati, Board Member
- Ohio State University Alumni Association, 1976-present
- Makatewah Country Club - Cincinnati, OH, Member
- Jazz Arts Group, Board of Directors, 2001-2004
- Variety Children's Charity - Detroit Chapter, Director, 1998-2000

SPEECHES

"Creditors' Rights in Bankruptcy," Memphis, Tennessee, 1996