

Carla S. Machnik

SERVICE AREAS

Business

- Finance
 - Originations

EDUCATION

- University of Detroit-Mercy School of Law, J.D.
- University of Windsor School of Law, LL.B.
- University of Windsor, B.A.

BAR ADMISSIONS

- Canada/Province of Ontario
- District of Columbia
- Michigan



Principal

Detroit

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Carla S. Machnik specializes in cross-border representation of financial institutions in Canada and the United States. In this role, she develops loan structures that protect her clients' interests in both countries. This is a cost-effective and efficient process since one attorney and one firm can complete the work that normally requires retaining counsel in both countries. Carla also gives advice to financial institutions seeking to expand their markets across the border by providing them with counsel as to the similarities and differences between the laws, the markets and the cultures.

"Cognizant of the significant competition and narrow margins impacting businesses today, I work to provide prompt, efficient and cost-effective creative structures to assist financial institutions and their clients."

Carla S. Machnik

Carla's practice also includes aircraft financing, buying, selling and 1031 exchanges, advising clients on aircraft matters falling under the purview of the Federal Aviation Administration regulations and the Cape Town Convention and registering security interest under the FAA Aircraft Registry and the International Registry. Her primary role is to provide advice to structure transactions in a cost-effective matter. Since the implementation of the Cape Town Treaty in the United States (March 1, 2006), Carla has completed over 30 aircraft financing transactions (both fleet and single corporate jet financing) for financial institutions in California, Texas, Michigan and Ontario, involving over \$100 million. Carla has developed relationships with title insurance providers and title companies to provide her clients with a team approach, saving time and money for all parties.

Carla S. Machnik

EXPERIENCE

An international company required immediate financing to jump on an opportunity to further develop its operations in a transaction involving companies located in multiple continents and secured by unique assets. Carla quickly structured the transaction and drafted and negotiated the documents enabling the financing to proceed in time for the company to act upon its important opportunity.

"I helped my client exceed the expectations of its customer by providing a quick response to a request for a unique financing structure which allowed the customer to capitalize on the opportunity to further expand its operations."

PROFESSIONAL ACTIVITIES

- State Bar of Michigan, Michigan International Law Section
- The District of Columbia Bar
- Law Society of Upper Canada

HONORS + AWARDS

- University of Windsor School of Law, Law Society of Upper Canada Award for Academic Excellence Honours
- University of Windsor, Criminology Certificate, 1993
- Michigan Super Lawyers, Banking, Rising Star 2008, 2010, 2011

PUBLICATIONS

"The Federal Safety Act and Antiterrorism Technology: Liability Protection and Other Considerations," Michigan Business Law Journal, Volume XXIV, Issue 3, Fall 2004

"Ontario Franchise Law: Considering Business Expansion to Ontario?" Michigan International Lawyer, Volume XVI, No. 2, Spring 2004

SPEECHES

"Cape Town Treaty: How the Cape Town Treaty - enacted in the U.S. in March 2006 - regulates the buying, selling, leasing and financing of aircraft and engines," Automation Alley, February 6, 2007

SEMINARS + EVENTS

- Canada and the U.S. - Compare, Contrast, Finance! (Troy)



Carla S. Machnik

- Canada and the U.S. - Compare, Contrast, Finance! (Grand Rapids)

NEWS

- Miller Canfield Elects Seven New Principals

