

Jennifer L. Shilson

SERVICE AREAS

Business

- Mergers + Acquisitions
- Canada
- Corporate, Securities + Commercial Transactions

Global Reach

- Canada

EDUCATION

- University of Windsor School of Law, LL.B.
- Wilfrid Laurier University, B.A.

BAR ADMISSIONS

- Canada/Province of Ontario



Principal

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Jennifer L. Shilson's practice area centers on corporate and commercial transactions. When advising her clients, she comes to the table with creative and timely solutions and options to the obstacles that can arise and hinder the progress of a transaction.

"I strive to present the issues and risks as well as specific solutions or options in a way that our clients can understand in very practical terms. I want to be able to tell our clients that they can achieve their goals and show them how to get there."

Jennifer L. Shilson

EXPERIENCE

Jennifer represented long-term firm clients in the sale of a very successful family business to a large international firms. This multi-faceted transaction involved a significant pre-sale reorganization followed by the sale of assets in various jurisdictions including Canada, the United States, Barbados and the United Kingdom. One of the clients' top priorities was to complete this transaction within an extremely tight timeframe, so a full team was assembled to work toward this goal. Jennifer negotiated complex, multi-party, multi-jurisdiction purchase documents while working with the team in various jurisdictions as well as with the purchaser's legal team. As a result, the transaction was completed in approximately three weeks.

"Organizational skills and a solution-oriented outlook allowed me to work with all of the members of the legal team as well as our clients and the other stakeholders to complete the transaction within the timeframe and on terms which were of key importance to our client and the other parties. By communicating closely and constantly with our clients and by focusing on how we could best meet our clients' expectations we were able to overcome obstacles that might have

slowed the process down. I believe we exceeded our clients' expectations and got an excellent result for all parties to the transaction."

PROFESSIONAL ACTIVITIES

- Law Society of Upper Canada
- Osgoode Society
- Canadian Bar Association
- Transition to Betterness Family and Health Care, Director

HONORS + AWARDS

- University of Windsor School of Law, with honours

PUBLICATIONS

"Deadline For Compliance With Customer Service Standard Under Accessibility For Ontarians With Disabilities," (Co-Author Bob Baksi), BizX Magazine, May 2011

SEMINARS + EVENTS

- Canada: Michigan's Leading Destination for Global Trade

ARTICLES

- Operating in Canada? Get Ready for Tax Changes

NEWSLETTERS

- Hot Points Fall 2009