

## Paul B. Fogo

### SERVICE AREAS

#### Business

- Poland
- Corporate, Securities + Commercial Transactions
- International + Emerging Markets
- China

#### Global Reach

- Poland
- China

### EDUCATION

- Columbus School of Law, Catholic University of America, J.D.
- University of Virginia, B.A.

### BAR ADMISSIONS

- Licensed to practice only in Virginia
- Not licensed in Poland
- Virginia

### LANGUAGES

- English
- Polish



### Senior Counsel

#### Warsaw

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00-513 Warsaw

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A licensed American attorney with extensive experience in the real estate and foreign investment sectors, Paul B. Fogo specializes in advising foreign investors entering Poland and Polish investors entering U.S. and European markets. He also represents foreign investors acquiring real estate in Poland and assists foreign copyright and trademark owners in protecting their rights under Polish and Eastern Europe law.

### PROFESSIONAL ACTIVITIES

- American Bar Association
- State Bar of Virginia

### HONORS + AWARDS

- Member, Telecommunications Law Review
- Ivan Franko State University, Lvov, Ukraine, Russian Certificate
- Jagiellonian University, Krakow, Poland, Commercial Law Certificate

### CIVIC, CULTURAL + SOCIAL ACTIVITIES

- American Chamber of Commerce in Poland, Board of Directors; European Union Integration Committee

### PUBLICATIONS

"Legal Eye: Holidays and civil unrest," Warsaw Business Journal, February 7, 2011

"Legal Eye: Transport mishaps - who pays?," Warsaw Business Journal, January 24, 2011

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"Legal Eye: Mobile Roaming Charges," Warsaw Business Journal, January 10, 2011

"A z<sup>3</sup>.50 Chanel handbag?" Warsaw Business Journal, October 1-7, 2007

"Retail restrictions," Warsaw Business Journal, September 17-23, 2007

"Automobile recycling," Warsaw Business Journal, August 6-19, 2007

"EU energy law," Warsaw Business Journal, June 25-July 8, 2007

"One for the road?," Warsaw Business Journal, June 18-24, 2007

"Going public," Warsaw Business Journal, June 4-10, 2007

"Economic vetting," Warsaw Business Journal, May 21-27, 2007

"€18 million per day," Warsaw Business Journal, April 30-May 13, 2007

"Public tender requirements," Warsaw Business Journal, April 10-15, 2007

"Legal trade wars," Warsaw Business Journal, February 12-18, 2007

"ZUS in the hot seat," Warsaw Business Journal, January 29-February 4, 2007

"Securing energy supplies," Warsaw Business Journal, January 15-21, 2007

"A legal Christmas list for Poland," Warsaw Business Journal, December 18, 2006-January 7, 2007

"Promoting good corporate citizenship," Warsaw Business Journal, December 4-10, 2006

"Your online shopping rights," Warsaw Business Journal, November 13-19, 2006

"Bump me...please," Warsaw Business Journal, October 30-November 5, 2006

"Monopoly end in the post," Warsaw Business Journal, October 23-29, 2006

"When to call early elections?" Warsaw Business Journal, October 9-15, 2006

"The civil service is dead," Warsaw Business Journal, September 25-October 1, 2006

"Whose law governs?" Warsaw Business Journal, September 11-17, 2006

"Radioactive regulations," Warsaw Business Journal, August 21-September 3, 2006

"License to distill," Warsaw Business Journal, July 3-16, 2006

"EU expansion marches on," Warsaw Business Journal, May 29-June 4, 2006

"Unregulated advice," Warsaw Business Journal, May 15-21, 2006

"The privileges of power," Warsaw Business Journal, April 18-23, 2006

"Information overlord," Warsaw Business Journal, March 27-April 2, 2006

"Poland on the defensive," Warsaw Business Journal, March 13-19, 2006

"A most pressing issue," Warsaw Business Journal, February 13-19, 2006

"Budgetary battles," Warsaw Business Journal, January 30-February 5, 2006

"Smoking bans in advertising," Warsaw Business Journal, January 16-22, 2006

"POLAND The Business Environment - 18 Months On," The Advocate - an American Chamber of Commerce Publication in Czech Republic, November/December 2005

"EU funding sources," Warsaw Business Journal, December 12-18, 2005

"Office security," Warsaw Business Journal, December 5-11, 2005

"The Legal Environment-One Year On," American Investor, May 2005

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"The euro is an obligation, not an offer," Warsaw Business Journal, November 14-20, 2005

"Fundamental changes," Warsaw Business Journal, November 7-13, 2005

"Andrzej Lepper is a...," Warsaw Business Journal, October 10-16, 2005

"High Tech & the Lisbon Strategy," American Investor, No. 8, September 2005

"German work permits," Warsaw Business Journal, September 12-18, 2005

"Bad faith and compensation in negotiation," Warsaw Business Journal, August 22-September 4, 2005

"Life goes on without the Constitution," Warsaw Business Journal, June 6-12, 2005

"Rocking the Boat," Warsaw Business Journal, May 16-22, 2005

"No Open Skies (at least not yet)," Warsaw Business Journal, April 25-May 8, 2005

"Alcohol advertising restriction," Warsaw Business Journal, March 21-27, 2005

"A green seal of approval," Warsaw Business Journal, January 17-23, 2005

"Talking about resolutions," Warsaw Business Journal, January 10-16, 2005

"2004 - a new legal system," Warsaw Business Journal, December 20, 2004-January 9, 2005

"Opting out of the EU Services Directive," Warsaw Business Journal, March 21-27, 2005

"State aid, Poland and the EU," Warsaw Business Journal, December 13-19, 2004

"Implementing EU Directives in Poland: Failure or Success?" Warsaw Business Journal, November 29-December 5, 2004

"A Website for your Rights," Warsaw Business Journal, November 15-21, 2004

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"Vicarious Liability," Warsaw Business Journal, October 11-17, 2004

"Toward a Pop EU Constitution," Warsaw Business Journal,  
September 13-19, 2004

"'Legal' Age Discrimination?" Warsaw Business Journal, August  
16-29, 2004

"Cross-border Contract Disputes and Litigation," Warsaw Business  
Journal, July 5-18, 2004

"Lease Versus Tenancy: What's the Difference?" Warsaw Business  
Journal, June 21-27, 2004

"Trading in Hot Air: Greenhouse Gas Emissions," Warsaw Business  
Journal, May 31-June 6, 2004

"Offer and Acceptance: When is a Contract a Contract?" Warsaw  
Business Journal, May 17-23, 2004

"Maternity Leave, Flexible Working Hours & the EU," Warsaw  
Business Journal, May 4-9, 2004

"EU Pharmaceutical Legislation," American Investor, May 2004, Vol.  
XIV, No. 5

"Bad Faith Negotiations," Warsaw Business Journal, April 13-18,  
2004

"Public Tender Requirements," Warsaw Business Journal, March  
29-April 4, 2004

"Privatization 101," Warsaw Business Journal, March 15-21, 2004

"The Law of Languages," Warsaw Business Journal, March 1-7, 2004

"EU Accession and US Investors," American Investor, January 2004,  
Vol. XIV, No. 1

"Introducing Lawyer Online," Warsaw Business Journal, January  
19-25, 2004

"A Lawyer's Christmas List," Warsaw Business Journal, December  
15, 2003-January 11, 2004

"Oh, give me a home..." Warsaw Business Journal, June 2-8, 2003

"Payment Terms & the Freedom to Contract," Warsaw Business  
Journal, October 20-26, 2003

"U.S.-Poland Bilateral Investment Treaty," Warsaw Business Journal, September 22-28, 2003

"Exports and Security Considerations," Warsaw Business Journal, September 8-14, 2003

"The EU Constitution: What it Means," Warsaw Business Journal, July 14-20, 2003

"Possession is Nine-tenths of the Law--Sometimes," Warsaw Business Journal, June 23-29, 2003

"The union's ombudsman rules," Warsaw Business Journal, May 26-June 1, 2003

"The Legal Implications of EU Membership Facing U.S. Investors in Poland," American Investor, May 2003

"The Delayed Effects of EU Citizenship," Warsaw Business Journal, April 28 - May 4, 2003

"Competing for Tenants Legally," Lokale ImmoBilia, April 14, 2003

"Home sweet home," Warsaw Business Journal, March 31-April 6, 2003

"Where to Patent Your New Mousetrap," Warsaw Business Journal, March 17-23, 2003

"Let There be Light...So Long as You're Not Old, Sick or Poor," Warsaw Business Journal, March 3-9, 2003 (Assisted by Marcin Jakubaszek)

"Confusion Down on the Farm," Commercial Real Estate in Focus, February 24, 2003

"All Power to the Shopper," Warsaw Business Journal, January 20, 2003

"Done to Death--In the Name of the Law," Warsaw Business Journal, January 6-12, 2003 (Assisted by Ewa Draga Buchta)

"Sex and Age Discrimination--and Why Violations May be Bad for Your Health," Warsaw Business Journal, December 2-8, 2002

"One into two (or even three) will go," Warsaw Business Journal, December 16-22, 2002



## Paul B. Fogo

"A Rolex for 25 Zlotys," Warsaw Business Journal, November 11-17, 2002

### SPEECHES

"Deeper Understanding Between Legal Cultures," Moderator, American Chamber of Commerce in Poland, December 2009

### NEWS

- Miller Canfield Attorney Paul Fogo Elected to American Chamber of Commerce in Poland Board of Directors