

Trent J. Taylor

SERVICE AREAS

Business

- Finance
 - Originations
- Real Estate
- Climate Law

Governments + Nonprofits

- Real Estate
- Climate Law

EDUCATION

- University of Michigan Law School, J.D.
- Gustavus Adolphus College, B.A.

BAR ADMISSIONS

- Indiana
- Michigan



Principal

Grand Rapids

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Trent J. Taylor represents financial institutions in real estate, construction, working capital and equipment financing, including syndicated transactions, letter of credit-backed bond financings and asset-based lending. For corporate and real estate clients, Trent focuses on conventional transactions while leveraging the resources of the entire firm as specialized needs arise.

"While commercial lending is a form-based practice, it cannot be done in a vacuum or with a cookie-cutter approach. Communication – with the borrower, the other creditors, the title company and most of all, the bank – is critical to a successful loan transaction. Communication allows for early identification of the deal's most challenging or time-consuming issues so that those issues receive the necessary attention early in the deal and do not jeopardize or postpone the closing. Ultimately, the bank's attorney is the deal participant responsible for ensuring an informed, efficient and uneventful transaction and closing."

Trent J. Taylor

While Trent's primary area of expertise is commercial lending transactions, he began his career as a real estate attorney, followed by stints as a commercial litigator and mergers and acquisitions attorney. These experiences have equipped him to handle "bread and butter" business matters such as entity formation, business succession planning, stock and asset purchases, and real estate acquisitions, leaseings and financings. In addition, Trent's background has given him a breadth of experience which has proven useful in his commercial lending practice as well as in identifying when a client requires services outside of his individual expertise.

REPRESENTATIVE MATTERS

- Automotive Supplier Real Estate Acquisition

Trent J. Taylor

Represented automotive suppliers on acquisition of real estate and tax-exempt bond financing for construction of manufacturing facility.

- **Fiber Optic Cable Company Equity Financing**
Represented fiber-optic cable operator on two rounds of equity financing.
 - **Financial Institution Construction Loan**
Represented national bank on \$22,750,000 construction loan for medical complex in downtown Grand Rapids, Michigan.
 - **Financial Institution Revolving Credit Facility**
Represented bank on \$25,000,000 purchase/participation in revolving credit facilities.
 - **Financial Institution Syndicated Acquisition**
Represented national bank as lead bank on \$50,000,000 syndicated acquisition loan for beer distributor.
 - **Financial Institution Syndicated Financing**
Represented regional bank as lead bank on \$97,000,000 U.S. and \$20,000,000 CDN syndicated financing of American and Canadian automotive suppliers.
 - **National Bank Construction Loan**
Represented national bank on \$29,000,000 retail project construction loan in Florida.
 - **National Bank Land Acquisition and Construction Financing**
Represented national bank on \$31,200,000 land acquisition and construction financing for off-campus apartments serving students of Grand Valley State University.
 - **National Bank Revolving Credit Facility**
Represented national bank on \$21,600,000 participation in revolving credit facility.
 - **National Bank Revolving Loan**
Represented national bank on \$65,000,000 revolving loan to automotive supplier.
 - **National Bank Term Loan**
Represented national bank regarding \$24,000,000 term loan for international vacuum manufacturer's Illinois distribution facility.
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Trent J. Taylor

- Office Furniture Manufacturer Sale of Business
Represented owners of office furniture manufacturer/supplier on \$33,000,000 sale of business.
- Real Estate Developer Lease Negotiations
Represented real estate developers on negotiation of leases with national retailers.
- Truck Parts Distributor Acquisition of Real Estate
Represented truck parts distributor with acquisition of real estate in Michigan, Ohio, Tennessee, Missouri, Idaho, Alabama, Florida, Nevada, Minnesota, and Texas.
- Utility Company Equity Financing
Represented competitive (telephone) local exchange carrier on three rounds of equity financing and one round of debt financing.

REPORTED + PUBLISHED DECISIONS

Piers v American United Life Ins. Co. 714 N.E.2d 1289 (Ind. App. 1999)

PROFESSIONAL ACTIVITIES

- American Bar Association
- State Bar of Michigan
- Grand Rapids Bar Association

CIVIC, CULTURAL + SOCIAL ACTIVITIES

- University of Michigan Alumni Association
- Association of Corporate Growth--West Michigan Chapter
- Family Promise of Grand Rapids, Board of Directors

RELIGIOUS ACTIVITIES

- First United Methodist Church, Grand Rapids, Pastor-Parish Relations Committee (2002, 2003 2004; Nominations Committee (2005, 2006, 2007)

NEWS

- Attorney Trent Taylor Appointed Resident Director of Miller Canfield's Grand Rapids Office