

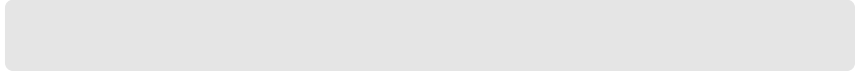
Acquisition + Sale of Property

Miller Canfield attorneys identify and assist with all of the issues associated with sales or purchase transactions, including the counsel and representation of real estate developers and investors. We support our clients in every aspect of the due diligence process, including review and negotiation of brokerage agreements, preparation of documentation for single-purpose or multi-purpose entities, review of title insurance and survey, purchase agreements, financing issues, land use and zoning issues, regulatory issues, easements and use restrictions, and closing issues. When needed, our extensive professional collegial and community relationships provide clients with opportunity to pursue public-private collaborations, public finance, economic development or state and local tax incentives.

Miller Canfield attorneys can guide you in any type of real estate sale or purchase.

Representative engagements include:

- Outside general counsel for the Greater Kalamazoo Association of Realtors, an association of approximately 1,300 members
- Assisted a manufacturing client in connection with their acquisition, financing and construction of a \$55-million state-of-the-art facility in Arkansas (including negotiation of \$10 million in state and local tax incentives and grants, and \$55 axable bond financing)
- Handled more than \$100 million of real estate transactions for a national manufacturer, including negotiation of more than \$35 million in economic development incentives in a single year
- Acquired land and negotiated economic development incentives for relocation of \$150 million facility to Michigan
- Site acquisition counsel for more than 40 Rite-Aid pharmacy/retail locations throughout Michigan
- Serving as Acquisition and Disposition Counsel for several Detroit landmarks, including the Buhl Building, First National Building, Penobscot Building, First Federal Building, Northland and Westland Shopping Centers, North Park residential complex, and others
- Structuring and managing disposition of a portfolio of more than 130 development properties near Detroit Metropolitan Airport, destined for industrial, mixed-use and residential development



- Acquisition counsel to Florida developer on industrial site, construction and condominium documents
- Counsel for numerous sale-leaseback transactions

