

### **Distributors/Sales Reps.**

Manufacturers, wholesalers, dealers, and sales representatives rely on us to resolve disputes throughout the nation involving termination and other distribution changes, commission disputes, and other issues. We have experience in the automotive, machinery, furniture, food, plastics, computer, and building materials industries, to name just a few. We are knowledgeable about the unique requirements of state statutes in Michigan and in other states.

Our attorneys regularly advise clients on dealer and sales representative agreements, and changes in distribution strategy, with an eye toward avoiding disputes. Miller Canfield litigators speak and write on issues affecting product distribution, and many business and trade groups look to us for timely information and guidance.

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