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China

If you're looking to invest or establish operations in China or outsource manufacturing there, look to the lawyers at Miller Canfield.

Miller Canfield's experience in outsourcing, licensing agreements and greenfield development helps OEMs, Tier I and II automotive suppliers, consumer product manufacturers, pharmaceutical companies, I.T. and engineering firms expand business in China.

We have an office in Shanghai and have been assisting U.S., Canadian and European clients for years with their legal and business needs in China thanks to our extensive experience and business relationships with law firms we know and trust. With our assistance and guidance, clients can focus on new sources, growing markets and global opportunities including those in the automotive, pharmaceutical, medical devices, environmental, construction, high tech and financial services industries.

From offices in the U.S., Canada, Mexico and Poland, we negotiate and draft international licensing, sales, and distributorship agreements for businesses expanding into China. We represent multinational companies as well as progressive, closely held small to mid-sized companies and provide global business services including:

- Establishing operations in China
- Joint ventures, mergers and foreign acquisitions
- Supply agreements
- Real estate acquisitions/dispositions
- Domestic and foreign tax structures and issues
- International arbitration
- Customs and import/export licensing
- International finance and banking
- Immigration
- Industry regulations and requirements
- Intellectual property protection

Helping Chinese Businesses Expand Globally

Miller Canfield provides efficient and strategic cross-border legal, business, and tax services to Chinese businesses looking to do business in the United States, Canada, Mexico, and the European Union. Established in 1852, we have a wealth of experience representing global manufacturers, automotive suppliers, producers

of pharmaceutical and medical devices, and many other types of enterprises.

Our lawyers in China work collaboratively with colleagues in North America and Europe to assist clients establish, maximize, and expand their operations. Clients count on Miller Canfield to structure deals with optimized benefits under applicable laws, treaties, and regulations.

Examples of our global business services include:

- Business establishment
- Cross-border mergers and acquisitions, joint ventures and foreign direct investments
- International finance and banking
- Government incentives
- Labor and employment
- Tax structures and issues
- International trade
- Manufacturing, distribution, supply, sales, licensing, and technology transfer agreements
- Intellectual property
- Real estate acquisitions/dispositions
- Renewable or alternative energy projects
- Clean technology projects
- Infrastructure project developments
- Public finance
- Private equity and venture capital investments and transactions
- International dispute resolution
- Immigration
- Customs and import/export licensing
- Corporate compliance matters
- Compliance with Foreign Corrupt Practices Act
- Compliance with new Consumer Product Safety regulations

With Miller Canfield's assistance and counsel, clients worldwide can focus on new supply sources, growing markets, and global opportunities

